

HCC Global is an insurance agency, specialising in financial lines insurance products such as: Directors & Officers, Professional Indemnity, Financial Institutions Bond/Commercial Crime, Fiduciary Liability, Employment Practices Liability and Transaction Risk Insurance. Our unique one-company structure promotes knowledge-sharing amongst the team and ensures that our clients receive tailored coverage, efficient and effective advice along with a prompt service. We are an experienced international team with multilingual language skills and in-depth expert local knowledge. As a result, we are considered to be a leading local provider with global reach.

Financial Lines (Junior) Underwriter – Benelux and Nordic Countries

Description

As a (Junior) Underwriter, based in our Barcelona office, you will form part of a young, dynamic team of professionals that focus on developing our regional portfolio. You will directly report to the Underwriting Manager and, after an initial in-house training, carry out selection, analysis, and pricing of new and renewal policies, as well as negotiate the insurance terms and conditions with brokers and insureds in order to issue the final contractual documentation. You will be key in helping build profitable relationships with brokers and insureds and your role will fully support and comply with the company's objectives and standards.

Responsibilities

- Cultivate and maintain broker relations
- Analyze data relating to an account: study financial, regional/national economic trends and industry conditions in the assigned underwriting discipline
- Negotiate with brokers
- Follow Underwriting guidelines and submit underwriting, pricing and negotiations recommendations to the Underwriting Manager
- Identify and pursue new business opportunities
- Manage and grow the book of business
- Coordinate and/or participate in special projects
- Attend off-site conferences, trade shows, seminars and meetings

Requirements

- (BA or MA) Degree in Business Administration, Law, Economics or similar
- Fluent in Dutch, French and English (high level) a must. Additional languages a plus.
- The title (Junior Underwriter or Underwriter) will depend on prior work experience in insurance

Profile

- Entrepreneurial
- Good negotiation skills and communicator
- Self-starter
- Possess a proactive approach to problem solving, taking ownership
- Able to work well under stress
- Authentic and self-confident
- Resourceful hard worker, taking pride in work
- Punctual, loyal and reliable
- Team player & possess sense of humour

Contact

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